



REACH YOUR PERSONAL POTENTIAL

Win Havir, CPCU, CLF, LUTCF, LACP

NAIFA Trustee & DEI Council Member

Loyal Member Since 1997

ABOUT THE Talent Development Center

The Talent Development Center (TDC) focuses on the individual advisor's personal and professional performance. The Center aims to be a resource for continuous improvement for NAIFA members regardless of their age or years in the business.

The TDC houses a wide variety of programs starting with Future Leaders which focuses on universities & colleges to introduce the profession, Young Advisor Team program for new in the business, and programs that help grow a multi-X membership through our DEI program. Additionally, the TDC includes the LUTCF designation and Life & Annuities Certified Professional certification to differentiate oneself from the crowd.

Finally, the TDC houses all of NAIFA's awards including the National Quality Awards, YAT Leader of the Year, 4 Under 40, Diversity Champion, and John Newton Russell industry award.

Awards & Recognition

The TDC is the home of:

- National Quality Awards
- YAT Leader of the Year
- Diversity Champion
- 4 Under 40
- John Newton Russell Industry Award
- Member Profiles

The Value to You:

- Career Center
- Content focuses on personal & professional improvement
- Opportunities to volunteer as an Ambassador for NAIFA
- Content contributions through speaking & writing