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**March National Grassroots Regional Meeting Agenda**

**Agenda**

**National Grassroots Chairman Welcome Josh O’Gara**

**IFAPAC Sheridan**

**Federal Relationship Recap Holt**

March 2023 Total Gaps

* House Gaps – 140
* Senate Gaps – 15
  + 155 total gaps
* House Coverage Percentage – 68%
* Senate Coverage Percentage – 85%
  + 73% Federal Coverage

*Key House Committee Gaps*

* + Ways & Means
    - 4 Gaps:
      * MN CD7- Michelle Fischbach
      * NY CD24- Claudia Tenney
      * PA CD3- Dwight Evans
      * PA CD11- Lloyd Smucker
  + Financial Services
    - 14 Gaps
      * CO CD7- Brittany Petterson
      * GA CD5- Nikema Williams
      * IL CD6- Sean Casten
      * MA CD7- Ayanna Pressley
      * MI CD12- Rashida Tlaib
      * NV CD4- Steven Horsford
      * NY CD5- Gregory Meeks
      * NY CD7- Nydia Velazquez
      * NY CD15- Ritchie Torres
      * NY CD17- Michael Lawler
      * NC CD13- Wiley Nickel
      * TX CD17- Pete Sessions
      * TX CD29- Sylvia Garcia
* Total percentage of US House Districts with a relationship:
  + January 2023: 62%
  + February 2023:67%
  + March 2023: 68%
* Total number of US House Gaps:
  + January 2023: 166
  + February 2023: 146
  + March 2023: 140
* Total number of States without US House Gaps:
  + January 2023: 7
  + February 2023: 12
  + March 2023: 14
* Total number of States with US House Gaps:
  + January 2023: 43
  + February 2023: 38
  + March 2023: 36

|  |  |  |  |
| --- | --- | --- | --- |
| State | Total US House Gaps | State | Total US House Gaps |
| Alabama | 3 | Nebraska | 0 |
| Alaska | 1 | Nevada | 2 |
| Arizona | 0 | New Hampshire | 0 |
| Arkansas | 0 | New Jersey | 3 |
| California | 11 | New Mexico | 2 |
| Colorado | 5 | New York | 19 |
| Connecticut | 1 | North Carolina | 4 |
| Delaware | 1 | North Dakota | 0 |
| Florida | 10 | Ohio | 2 |
| Georgia | 4 | Oklahoma | 0 |
| Hawaii | 1 | Oregon | 3 |
| Illinois | 9 | Pennsylvania | 8 |
| Indiana | 0 | Rhode Island | 1 |
| Iowa | 1 | South Carolina | 2 |
| Kansas | 3 | South Dakota | 0 |
| Kentucky | 2 | Tennessee | 1 |
| Louisiana | 4 | Texas | 9 |
| Maine | 0 | Utah | 0 |
| Maryland | 4 | Vermont | 1 |
| Massachusetts | 3 | Virginia | 5 |
| Michigan | 4 | Washington | 4 |
| Minnesota | 4 | West Virginia | 0 |
| Mississippi | 0 | Wisconsin | 0 |
| Missouri | 1 | Wyoming | 1 |
| Montana | 1 | Idaho | 0 |

*Key Senate Committee Gaps*

* + Finance
    - 2 Gaps
      * Sen. Sheldon Whitehouse, RI
      * Sen. Maggie Hassan, NH
  + Banking
    - 5 Gaps
      * Sen. Tina Smith, MN
      * Sen. Raphael Warnock, GA
      * Sen. Jon Kennedy, LA
      * Sen. Katie Britt, AL,
      * Sen. John Fetterman, PA
* Total percentage of US Senate Seats with a relationship: 85%
* Total number of US Senate Gaps: 15
* Total number of States without US Senate Gap: 37
* Total number of States with US Senate Gap: 13

|  |  |  |  |
| --- | --- | --- | --- |
| State | Total Senate Gaps | State | Total Senate Gaps |
| Alabama | 2 | Nebraska | 0 |
| Alaska | 0 | Nevada | 1 |
| Arizona | 0 | New Hampshire | 1 |
| Arkansas | 0 | New Jersey | 0 |
| California | 0 | New Mexico | 0 |
| Colorado | 1 | New York | 0 |
| Connecticut | 0 | North Carolina | 0 |
| Delaware | 0 | North Dakota | 0 |
| Florida | 0 | Ohio | 0 |
| Georgia | 2 | Oklahoma | 1 |
| Hawaii | 0 | Oregon | 0 |
| Illinois | 1 | Pennsylvania | 1 |
| Indiana | 0 | Rhode Island | 1 |
| Iowa | 0 | South Carolina | 0 |
| Kansas | 1 | South Dakota | 0 |
| Kentucky | 0 | Tennessee | 0 |
| Louisiana | 1 | Texas | 0 |
| Maine | 0 | Utah | 0 |
| Maryland | 0 | Vermont | 0 |
| Massachusetts | 0 | Virginia | 0 |
| Michigan | 0 | Washington | 0 |
| Minnesota | 1 | West Virginia | 0 |
| Mississippi | 0 | Wisconsin | 0 |
| Missouri | 1 | Wyoming | 0 |
| Montana | 0 | Idaho | 0 |

**Congressional Conference CAO Holt**

* Request went out last Friday for each state to ID a CAO for Congressional Conference
* Roles:
  + Facilitating introductions (virtually or in-person at fly-in events) between members of their state attending the same meetings.
  + Coaching new NAIFA members or members new to advocacy on best practices for representing themselves and their clients before elected officials.
  + Assigning members to moderate/lead meetings with elected officials, with particular emphasis on assigning leads comfortable spotlighting new or inexperienced advocates so that they may develop relationships with their representatives.
  + Ensuring that all members attending meetings on the Hill have read and understood the talking points and issue briefs provided by NAIFA Government Relations.
  + Providing feedback to NAIFA staff on meetings and fly-ins, generally.

States without a CAO assigned:

|  |  |
| --- | --- |
| **State** | **State** |
| Arkansas | New Hampshire |
| Arizona | New Jersey |
| California | New Mexico |
| Hawaii | Nevada |
| Iowa |  |
| Idaho | South Dakota |
|  | Tennessee |
| Kansas | Virginia |
| Louisiana | Vermont |
| Massachusetts | Washington |
| Maine | Wyoming |
| Michigan |  |
| Minnesota |  |
| Missouri |  |

**Grassroots Training Course Holt**

* Financial Security Advocate Academy Update
  + Courses Completed by Grassroots Committee
* <https://academy.congressfoundation.org/pages/27/naifa-home>

**Diagram

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**Year Focus Holt**

* Quarter 1
  + Promote App for state days at the Capitol
    - Reporting Relationship, State Action Alert etc.
  + National Committee completes new FSA course hosted by CMF
  + Participation in State Day on the Hill efforts
* Quarter 2
  + Congressional Conference Recruitment
  + Grassroots Chapter Chair CAO Training
  + Promote FSA Training course for Congressional Conference
* Quarter 3
  + In-District Meetings
  + Promote FSA Training course
  + Recruit NAIFA members to participate in advocacy
* Quarter 4
  + Promote GOTV (VA, NJ, MI, LA)
  + Promote FSA Training Course

**Next Meetings**

**Western Regional Chair Meeting: March 21st, 2023 at 3pm EST**

**Eastern Regional Chair Meeting: March 22nd, 2023 at 10am EST**

**Central Regional Chair Meeting: March 23rd, 2023 at 11am EST**

**Reminders**

Cook Catch Up [sign up](http://go.nationaljournal.com/Cook-Catch-Up-Virtual-Series.html)

**Signature Events**

***Advocate:***

Congressional Conference

Congressional Conference is the annual fly-in to Washington, D.C. The event includes sessions with current legislators, updates from NAIFA Government Relations. and key insights from policy analysts. The event also entails pre-arranged meetings for members with their legislators.

Dates: May 22-23, 2022

Location: JW Marriott in Washington DC

Register: <https://conference.naifa.org/2023>

**Quick Links:**

1. Log Relationships
   1. [www.naifa.org/advocate](http://www.naifa.org/advocate)
2. FSAA Website
   1. <https://academy.congressfoundation.org/pages/27/naifa-home>
3. Congressional Conference Registration
   1. <https://conference.naifa.org/2023>