NAIFA-Texas Awards Program

2024 Local Leader of the Year Award



The NAIFA-Texas Local Leader of the Year Award recognizes an advisor's commitment to NAIFA by their service and leadership at the Local Chapter and/or Affiliate level and their positive impact on the insurance and financial services industry.

The NAIFA-Texas Board of Directors is proud to announce the 2024 recipient of the Local Leader of the Year Award, Mark S. Jones.



Mark S. Jones

Mark S Jones & Assoc., Remington Ins Group, Inc

Mark S. Jones was raised and educated in the Dallas/Ft. Worth area. He entered the insurance business, June 1, 1974, with Protective Life while still a student at The University of Texas at Arlington and qualified for MDRT by the end of that year. Within a few years Mark

was appointed General Agency Manager of the Houston office for Protective Life (age 24, the youngest in the company's history). After receiving numerous company and industry awards as an Agency Manager, he returned to personal production and led Protective Life in various sales categories for several years. In addition, he received their highest honor "Mr. Quality Award" and was twice nominated to the Insurance Sales magazine's All Star Honor Roll.

Mark established his own independent agency in 1982, and later founded Remington Insurance Group, Inc., a marketing group representing several major life companies for independent producers and General Agencies. He served for many years as a Sr. Arbitrator for the Better Business Bureau.

He has been an active member of NAIFA Houston, chairing multiple committees, as well as serving on the Board of Directors and as an Officer. He was the creator and principal author of the very successful LIMRA publication, "Are You In Compliance?", which sold over 100,000

NAIFA-Texas Awards Program

2024 Local Leader of the Year Award

copies and produced a very generous revenue stream back to NAIFA Houston. He continually serves NAIFA Texas in various areas.

Mark is a 48-yr recipient of NAIFA's National Quality Award and is a consistent Grand Council qualifier for Texas Leaders Round Table membership, as well as a longtime PAC contributor.

Mark is a 48 yr. Qualifying member of the Million Dollar Round Table, mostly Court of the Table or Top of the Table honors. He has served on dozens of MDRT committees and chaired several noteworthy assignments – including Membership, Ethics, Program Development. Twice served on MDRT's Management Council, and is a Past President of the MDRT Foundation, where he's a Royal Order Knight.