## NAIFA-Texas Awards Program

2024 Young Advisor Team (YAT) Leader of the Year Award



The NAIFA-Texas YAT Leader of the Year Award recognizes an advisor's commitment to NAIFA including service on local, state, and committees as well as participation in the Leadership in Life Institute (LILI); involvement with state and/or federal legislative efforts; participation in external service work such as charities; and an ability to inspire others.

The NAIFA-Texas Board of Directors is proud to announce the 2024 recipient of the NAIFA-Texas YAT Leader of the Year Award, Derek True, DIA, DHP.



## Derek True, DIA, DHP

The DI Center, Brand & Operations Manager

Derek is the Brand & Operations Manager for The DI Center, a Brokerage General Agency in Allen, Texas that makes asset protection and income protection easier for producers nationwide.

Derek's title is a fun way to say that he oversees brokerage marketing and underwriting processes with a knack for the competitive landscape. He has presented to audiences throughout the country on disability insurance, operational excellence, and sales.

Derek has been an active NAIFA member since joining The DI Center in 2011, shortly after graduating from Texas Tech University. He is the current NAIFA-Dallas President-Elect and has served on the NAIFA-Texas Membership Value and TLRT Committee

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since 2021. He is also a member of the Texas Leaders Round Table (TLRT) and the International DI Society (IDIS).

Derek enjoys traveling with his wife Emily and their four children, Owen, Tristan, Reese, and Charlotte. He is active in his local community, leads within his church, and is an avid sports fan.