



## ABOUT THE Financial Security Champion Program

The Financial Security Champion Program was developed to acknowledge organizations for their commitment to NAIFA by allowing individuals to join as a group. Groups that participate in the program receive special recognition for their involvement, special benefits, and are eligible to participate in working groups that help to advance their business.



Dan Peterson, LUTCF,  
LLIF, FIC  
Fargo, North Dakota  
Loyal Member Since 1992

### Create a culture of excellence.

*We chose to invest in NAIFA for our producers because we believe in putting our clients' best interests first which is what the NAIFA Code of Ethics states. Our producers that are members of NAIFA are committed to their clients, community, and the industry and get involved in grassroots advocacy to be the voice of their clients to legislators. We are extremely proud to support our advisors in belonging to their professional association."*

### Quick Facts:

- Decide on a membership package that works for you and can include a combination of member types to best suit your needs.
- Convenient all-in-one group billing.
- All members receive the rights, benefits, and privileges of membership in NAIFA.

### The Value to You:

- Organization gains recognition through promotion on the website, Advisor Today digital platform, and more.
- Advisors are rewarded for participation through publicity and the organization receives extra recognition & preferred rates.

# Program Benefits

NAIFA's Financial Security Champions program is designed to be a win-win for organizations and their teams. Offering all of the traditional benefits of NAIFA membership with the exclusive recognition of being a Financial Security Champion in your market through aligning your firm with the oldest and most revered association in the industry.

## Flexible Group Plans

Decide who should be part of the Financial Security Champion package with convenient group billing.

## Onboarding & Advocacy

### Training Sessions

Explore all that NAIFA has to offer with a special onboarding session and special advocacy training session exclusively for your team.

## Organization Profiled in *Advisor Today* blog

Let your talent shine on a national stage as we feature your organization in our blog with a distribution of more than 80,000. Once a year, your logo will be recognized in NAIFA's magazine.

## Special Logo & Welcome Kit

Show your clients that your organization invests in their financial services professionals & adheres to the highest level of care.

## Logo Placement

Get recognized with your organization's logo on NAIFA's site ([belong.naifa.org/groups](http://belong.naifa.org/groups)) and within the NAIFA Members' portal.

## Organization Offers

Receive discounts on group submission of NAIFA Quality Awards, along with the opportunity to submit your professionals for awards and engage in leadership activities.

## Concierge-Level Service

Your organization will receive a key contact at NAIFA through which you can organize your membership activities.

## National, State & Local Membership

Your membership for your financial services professionals includes access to events at all three levels of NAIFA.

## Preferred Subject Matter Experts

Your organization will be in a preferred pool of contacts for commentary, participation, writing and speaking opportunities offered by NAIFA, and will be the first group tapped when media calls looking for subject matter experts.

## HOW THE PROGRAM WORKS

1. Contact the Membership Sales Team to design a package to meet your organization's goals and choose the structure of your membership package.
2. Sign a membership agreement outlining service and membership terms
3. Reconcile any current members to enter into the group membership plan
4. Organization onboarding includes a kick-off call, press release, & special welcome kit that includes Financial Security Champion logo swag so that you can proudly display in your office.

### Learn More

Contact NAIFA's Membership staff at [recruitment@naifa.org](mailto:recruitment@naifa.org).