



MEET YOUR CARE SOLUTIONS TEAM



Jen Wagoner

Regional Sales Director, Sales
Brokerage Distribution for
Southern California

Contact Jen:

(Phone) 619-800-6798

(Email) jen.wagoner@oneamerica.com

Areas of responsibility In the role of the Regional Sales Director for OneAmerica, Jen works with marketing organizations, BGAs, and producers to assist with product training and education, complex case designs and generate sales from the OneAmerica Care Solutions portfolio, focusing on long-term care benefits.

Jen provides sales ideas and training through webinars for producers, marketing organizations, and BGAs.

The Care Solutions portfolio was originally developed by Golden Rule Financial Services beginning in 1989, and continue through OneAmerica after the GRFS sale to OneAmerica in late 2005.

Career history Jen has worked in the financial industry since 1997 and joined the Care Solutions team in 2017 as an internal wholesaler assisting with case designs, marketing, and product training. Prior to her work with OneAmerica, Jen was an agent with Liberty Mutual Insurance, specializing in Home, Auto, and Life Insurance and a Sales Wholesaler for Chase Bank prior to that.

Education BS, Finance at The Kelley School of Business, Indiana University

Personal Jen enjoys testing out her culinary skills with her husband, Matt, and two young boys, Aiden (12) and Christian (9).

Products and services provided by:

The State Life Insurance Company, a OneAmerica company

One American Square | P.O. Box 368 | Indianapolis, IN 46206 | 1-800-275-5101 |

For Company and Recruiting Use Only. Not for public distribution. OneAmerica® Care Solutions portfolio is solely focused on providing asset-based long-term care (LTC) products. The Care Solutions are a recognized market leader, with products utilizing life insurance, fixed-interest and fixed-indexed deferred annuity, and immediate annuity foundations. Care Solutions products can help consumers prepare for future long-term care needs by helping to protect their assets with LTC benefits, tax advantages and value even if care is never needed. OneAmerica Care Solutions products are underwritten and issued by The State Life Insurance Company, a OneAmerica company.

01/30/2015

Products and services provided by:

The State Life Insurance Company, a OneAmerica company