

# Channing Schmidt CEPA, CFP®, J.D.

Regional Vice President, North  
Independent Distribution Group, Life Insurance

Channing is responsible for supporting our Brokerage General Agencies (BGAs) and helping financial professionals identify accumulation or protection solutions to compliment their clients' financial strategies.

## Experience

Channing has been active in the financial services industry since 2006. He leverages his broad experience to help BGAs and agents meet their sales goals, while helping their clients achieve their financial goals.

## Education

- Bachelor's degree, University of North Dakota, Grand Forks, ND
- Juris Doctor, Hamline University College of Law, St. Paul, MN

## Registrations/Licenses

- Series 7, 24 and 66 securities registrations

## Personal

Channing lives in Edina, Minnesota, with his wife and four children. He enjoys sports and attending his children's hockey and lacrosse events.



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