

Session Time (CDT)	Session Title	Speaker
9:30-9:45am	Welcome & Housekeeping	Harlan Accola , National Reverse Mortgage Director
9:45-10:45am	Free Throws For Financial Professionals	Mike McGlothlin , CFP, CLU, ChFC, LUTCF, EVP, Retirement at Ash Brokerage RM Exec Panelist: Harlan Accola & Tom Evans
10:45-11:00am	Break	
11:00-11:45am	Breakout Session 1	
	<ul style="list-style-type: none"> The Alzheimer's Tsunami – Preparing For The Worst 	Jack Broyles , CEO at Jack Broyles and Associates Betsy Broyles Arnold , President/CEO at The Frank and Barbara Broyles Foundation RM Exec Panelist: Harlan Accola & Dan Hultquist
	<ul style="list-style-type: none"> How to Expand Your Business by Understanding Medicare 	Andrew Sloane , Unit Field Trainer and Insurance Agent at Bankers Life RM Exec Panelist: Peter Sciandra & Tim Harder
11:45am-12:30pm	Lunch with NAIFA	
12:30-1:15pm	Breakout Session 2	
	<ul style="list-style-type: none"> Step Up Your Business – Marketing Processes for Financial Advisors 	Angela Silbernagel , Director of Marketing at Real Wealth Marketing RM Exec Panelist: Tom Evans
	<ul style="list-style-type: none"> Even Superman Isn't Invincible – What Your Clients Need to Know About Long Term Care 	Marc Glickman , FSA, CLTC, CEO at BuddyIns Long Term Care Solutions RM Exec Panelist: Tim Harder & Dan Hultquist
	<ul style="list-style-type: none"> Non-Conventional Thinking During Inflationary Times: What Your Mortgage Can Do For You 	Jeremy Shipp , CFP, CLU, RICP, WMCP, CFP Board Ambassador, COO at Circle of Wealth RM Exec Panelist: Harlan Accola & Peter Sciandra
1:15-1:30pm	Break	
1:30-2:30pm	Five High Value Retirement Tax Planning Conversations	Ed Slott , Founder and CEO at Ed Slott and Company RM Exec Panelist: Harlan Accola & Peter Sciandra
2:30-2:45pm	Break	
2:45-3:30pm	Breakout Session 3	
	<ul style="list-style-type: none"> Home Equity & Roth Conversions – Using Your Home For A Better Retirement 	Harlan Accola , National Reverse Mortgage Director Fairway Independent Mortgage Corporation & Jim Silbernagel , CFP, CEPS, LACP, LUTCF, CEO Real Wealth RM Exec Panelist: Tim Harder & Tom Evans
	<ul style="list-style-type: none"> Mortgage Literacy for Divorcing Seniors 	Jody Bruns , CDLP, President/Founder Divorce Lending Association RM Exec Panelist: Peter Sciandra & Dan Hultquist
3:30-3:45pm	Break	
3:45-4:45pm	Breakout Session 4	
	<ul style="list-style-type: none"> The Art of Communicating: Getting Through To Your Clients & Colleagues Like Never Before 	Robin Edgar , Financial Advisor at Wealth Progression Group RM Exec Panelist: Dan Hultquist
	<ul style="list-style-type: none"> 2022 Economic Outlook – The Fed, Housing, and Cryptos 	Dan Habib , Executive Vice President at MBS Highway RM Exec Panelist: Peter Sciandra & Tom Evans
	<ul style="list-style-type: none"> How Using Tax Savings, Coupled With Strategic Alliances And the Correct Words Will Double Your Income 	Simon Singer , CFP, CAP, RFC Founder – Advisor Consulting Group and Center For Tax Strategies and Resources RM Exec Panelist: Harlan Accola & Tim Harder
4:45-5:00pm	Closing & Thank You's	
5:00-6:00pm	Virtual Networking and Happy Hour	