

John R McLean, CFP® - Bio

As a performance coach to Sales Team Leaders and Financial Services Professionals, John McLean helps his clients elevate their lives, accelerate business growth and reach their dreams.

With over 40 years in the financial services industry, John has sold life insurance at the kitchen table, worked as a financial analyst in the corporate deferred compensation space, made presentations both in the boardroom & on main platforms.

John spent 25 years running regional wholesale distribution organizations for two top-tier life insurance companies as a Field Vice President, Regional Vice President, Regional Director and OSJ FINRA Registered Principal.

As a top tier wholesaler John conducted over 12,000 1 to 1 meetings with Financial Services Professionals and is honored to have worked with some of the giants in our industry.

Leading and inspiring a team of sales professionals is perhaps John's greatest accomplishment and source of professional joy. A consistent high performer and award winner, John credits his success to bringing personal and professional development to his teams and to the producers they served.

A Certified Optimize Coach and Certified Thinking Into Results Consultant, John conducts mastermind groups and 1 to 1 coaching as a Partner with Growth10, where he likes to say, "we put work clothes on the Law of Attraction."

Through his company, Wisdom from Dad, LLC, John collects, curates and distributes some of the world's great wisdom.

Here's how you can reach John:

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