Marc Glickman, FSA, CLTC

BuddyIns, CEO and Co-Founder

Marc came up with the concept of www.buddyins.com while working as an Actuary and Chief Sales Officer at an insurance company home office. He wondered, was there an easier way to learn about the value of LTC insurance and to partner with fiduciary LTCi specialists for the best solutions? With this vision in mind, BuddyIns was born.

BuddyIns is a community of LTC planning advocates, specialists, and referral partners with a mission to help our society prepare for future LTC needs. We want our clients and loved ones to avoid the fate of the over 50 million Americans who are unplanned caregivers today.

In 2019, Marc was recognized by [NAILBA's ID Twenty Awards](https://nailba.memberclicks.net/assets/PDFs/ID%2020%20Winners.PR.10.16.19%20%283%29.pdf) as one of the “most courageous innovators and visionaries who have important contributions to the insurance profession”.

Marc earned a degree in Economics from Yale University. He has 15 years of experience as an Actuary with a specialty in investments. Marc is a licensed insurance agent in all 50 states. He is on the Board of Advisors for CLTC, the premier training organization for LTC insurance professionals.

Besides the BuddyIns webinars which are watched by thousands of financial professionals and clients, you can find Marc on Linkedin and Facebook. He hosts a video interview series that is broadcast on Linkedin to over 30,000 financial professionals and another 40,000 subscribers. He would love to hear from you, so please feel free to reach out!

Marc lives in Southern California with his wife, Sharada, and two kids, Sam (age 6) and Maya (age 4). Sharada is also an Actuary and CFO of BuddyIns. Sam and Maya are actuaries-in-training.

Marc can be reached at [marc@buddyins.com](mailto:marc@buddyins.com) or by phone at 818.264.5464.