**Executive Director Report**

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| **Date:** | [Insert Month Year] |
| **By:** | [Insert Name], NAIFA-[Insert Chapter], Executive Director |
| **SUMMARY:** | |
| **STATE:**   * Board Manual [Insert State Specific Link] | |
| **HEADQUARTERS:**   * **Advocate** * **Educate** * **Differentiate** | |
| **RESOURCES:**   * **Leaders**   + [Chapter Playbook](https://leaders.naifa.org/chapter-playbook)   + [Chapter Services Team Calendar](https://leaders.naifa.org/chapter-playbook-calendar)   + [Grassroots Chairs Meeting](https://leaders.naifa.org/naifa-grassroots-regional-meetings)   + [IFAPAC Chairs Meeting](https://leaders.naifa.org/ifapac-regional-meeting-dates)   + [Membership Chairs](https://leaders.naifa.org/membership)      * **Advocacy**   + [Advocacy Action Center](https://naifa.quorum.us/AdvocacyActionCenter/)   + [Advocacy Guide](https://leaders.naifa.org/advocacy_guide)   + [Candidate Selection Group Request Form](https://advocacy.naifa.org/candidate-request)   + [Defend the Nation](https://grp2p.vocusgr.com/Noncontributors/login)   + [Financial Security Advocate Academy](https://members.naifa.org/fsa)   + [Get Out the Vote](https://gotv4financialsecurity.org/)   + [Report a Grassroots Relationship](http://www.naifa.org/advocate)   + [State Bill Tracking](https://advocacy.naifa.org/state/bill-tracking)   + IFAPAC QR Code   image   * **Membership**   + [100% Agency Program](https://leaders.naifa.org/100agency)   + Benefits     - [Why Belong to NAIFA](https://2635471.fs1.hubspotusercontent-na1.net/hubfs/2635471/2023%20Membership%20Sell%20Sheet.pdf)     - [Member Benefits Webinar](https://members.naifa.org/2023benefits)     - [Member Orientation](https://members.naifa.org/orientation)   + [Custom Sell Sheet](https://naifa.formstack.com/forms/customized_membership_collateral)   + [Financial Security Champion Program](https://leaders.naifa.org/fsc)   + Join/Renew     - [New York Life](https://naifa.formstack.com/forms/nyl_ledger_deduction)     - [Join](https://naifa.formstack.com/forms/joinus)     - [Renew](https://naifa.formstack.com/forms/renew)   + [NAIFAconnect](https://www.naifaconnect.org/login)   + [Presentations](https://leaders.naifa.org/presentation)   + [Refer a New Member to NAIFA](https://belong.naifa.org/refer)   + [Renewal List](https://members.naifa.org/membership-renewals)   + [Sell Sheets](https://leaders.naifa.org/2023membershipsellsheet)   + QR Codes     - New York Life   A qr code with a logo  Description automatically generated   * + - Join   A qr code on a white background  Description automatically generated | |
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