



# SALTWATER LEADERSHIP

Rear Admiral (two stars) Ted LeClair is the Managing Director of Saltwater Leadership (SWL). In this role, he spearheads SWL's programs on building leaders. He has presented several thousand keynote and breakout presentations at major events around the world during the last 20+ years. He trains managers and leaders in the qualities of successful leadership, and guides teams to achieve greater success in their businesses, organizations, and life. His work emphasizes enhanced communication, synthesized goals with a mission, and actionable "tools" to effect real change.

Prior to joining SWL, Mr. LeClair spent 12 years as a Senior Vice President, at Natixis Global Asset Management, a top-15 global firm. He was the Director of the Natixis Academy, a global training team. LeClair worked with top wealth management teams all over the industry at every major firm. He worked closely with home office leadership organizing and training their teams and coached hundreds of top wholesalers. LeClair was frequently requested for industry events and regularly received top speaking grades by attendees.

Rear Admiral LeClair brings a unique global perspective and a strong set of leadership skills. As a Rear Admiral with over 29 years in the U.S. Navy and an active navy reservist, he has completed three tours of duty to the Middle East and travelled to more than 40 different countries. He has held five command, including two tours commanding gunboat units. He currently serves as the Deputy Director for Operations at U.S. Indo-Pacific Command. Previously he served as the Deputy Commander for U.S. 7<sup>th</sup> Fleet. At any given time, there were 70-80 ships and submarines, 140 aircraft and approximately 40,000 Sailors and Marines in the Fleet. It's Area of Responsibility (AOR) encompasses more than 48 million square miles from the Kuril Islands in the north to the Antarctic in the south, and from the International Date Line to the 68<sup>th</sup> meridian east, which runs down from the India-Pakistan border (think Hollywood to Bollywood).

He holds a bachelor's degree from Villanova University, and master's degrees from the Harvard Kennedy School and the US Army War College. He also is a graduate with distinction from the Joint Forces staff college. He is a Kolbe Certified consultant. As a Kolbe Certified Consultant, he has conducted over 2,000 team reviews and over 10,000 Kolbe A indexes in the past decade.

