



# Welcome Future Leaders

We invite you to attend our Future Leaders Program. This program is 45 minutes a week for 4 weeks. While we encourage you to participate live, you can also catch up on-demand. We are offering fall and winter sessions.

This program is fueled by the National Young Advisor Team, which we call YAT. The YATs in NAIFA are composed of those members who are under 40 years old.

We are the next generation of possible state chapter presidents and members of the National Board of Trustees. Our role is to ensure that NAIFA develops the programming and culture to attract and retain young advisors.

On behalf of the YATs, we're delighted to welcome you into our fold and help you on your educational journey as you consider a career in financial services. We understand that the financial services industry can be daunting. This program is designed to break it down for you and help you determine where you best fit. Students attending all sessions will receive a certificate from NAIFA. The program is totally free. We look forward to meeting you!

## Scan the QR Code to Register for October 2024



## Schedule

All sessions are held virtually and are from 2-2:45 pm eastern

### October 9th

#### UNDERSTANDING THE INDUSTRY

with Cheryl Canzanella, LUTCF, CLU, ChSNC

As you prepare for a career in the financial services industry, what do you need to know upon graduation? Hear from a financial professional about the things they know now, that they wished they would have known when they started their careers.

### October 11th

#### FINDING YOUR BEST FIT

with Kathleen Owings, LACP

Getting started with a career in the financial services industry often can be overwhelming. It means figuring out what you want to do and where you fit. In this session, learn about finding your passion and where it fits into the industry so you can hit the ground running upon graduation.

### October 18th

#### CHOOSE YOUR OWN ADVENTURE: CAREER OPTIONS IN THE INDUSTRY

with Mimie Yoon-Lee, Derek Scheetz & Rick Demko, CLU, ChFC, RICP, LUTCF, LACP

Let financial services professionals pitch you to follow in their footsteps by telling you what they do, how they got there & why they love it.

### October 30th

#### TOOLS FOR SUCCESS: BECOMING THE 1%

with Chris Gandy, LACP

Hear from former NBA player and the top producer at OneAmerica, Chris Gandy, on his best practices for getting started and staying ahead. In a competitive industry, learn tips and discover tools to differentiate yourself.