

James Steidel is Senior Vice President and Director of Disability Insurance for National Financial Network. He joined the firm in 2010 and is responsible for the growth of the Disability Insurance division, and development of new and existing brokerage relationships, financial representatives and advisors.

He facilitates nationwide training sessions to educate financial professionals on how to integrate Income Protection into their growing practices. He has been recognized for excellence numerous times through industry wide awards programs, most notably, earning a place in the coveted Disability Insurance Inner Circle. He has extensive experience working with clients across industries; senior executives, business owners, physicians, residents, and many other professionals. James is committed to helping his clients recognize their earning potential, protecting their wealth and securing their financial legacy. In addition to his expertise in Disability Insurance, he also has a wealth of carrier and product knowledge in Group Insurance, MultiLife, Executive Benefits, Life Insurance and financial planning.

Prior to joining NFN, James spent five years servicing advisors in the secondary insurance market, specifically in the Premium Finance and Life Settlement space. He holds a Bachelor of Science in Information Systems from Carnegie Mellon University, and he resides with his wife and four kids in Ho-Ho-Kus, NJ.