Steve has been specializing in Long term care solutions since late 2007.  He started his career on the retail side with Genworth.  During his 1st year with them he was the National Rookie of the year with the highest sales in traditional Long term care insurance for producers that started that year.  For the next 9 years he was  consistently in the top 1% in sales for Genworth, which at the time was the number 1 Long term care sales company in the country.

Steve is now an independent producer helping people with many of their insurance needs, but the focus is still helping individuals plan for the future cost of long term care.